









Transforming Healthcare Staffing



- Started in 1998; More than two decades of industry experience.
- MBE certified from CRMSDC
- · Top Secret facility clearance
- 50+ Commercial clients Nationwide
- Serving Fortune 500, Federal and State Clients
- 100% dedicated focus on providing Contingent/
 Temporary Staffing solutions to MSP based customers
- · Expertise in variety of VMS Tools
- · Experienced SOW provider

About

Zolon is a minority owned MBE certified business, recognized as a Top 100 Minority Business Enterprise by the City of Baltimore in 2013, focuses on delivering contingent staffing solutions tailored to Healthcare Payers and Providers with centralized procurement processes. With over 20 years of experience, we have successfully served both internal and external Managed Service Provider (MSP) clients. Our adaptive recruiting model, grounded in metrics, consistently enhances performance to the benefit of our clientele.

Our track record showcases our expertise and successful history of assisting major clients, including but not limited to CareFirst BCBS, Independence BlueCross BlueShield, AmeriHealth Caritas, Catalent Pharma, Genentech, Apple Inc., BAE Systems, SunGard Availability Services, Raytheon Corp., Lockheed Martin, SAIC, Siemens, and numerous others.

Zolon Experience with VMS

Our company's inclusion in multiple Supplier Advisory Panels and close collaboration across VMS companies is testament to our thought leadership in this area. Additionally, we've built expertise on a variety of VMS tools such as FieldGlass, Beeline, ProcureStaff, , IQNavigator, ManageRight, Acceleration VMS, PeopleFluent, XRM and several proprietary systems.

96%

Client Satis<u>faction</u>

Response Rate 98%

100%

MSP Focused

- Contract, contract-to-hire, and direct placement
- Specialized recruiters across skill disciplines
- Ability to recruit cleared resources
- 3,000+ technology consultants placed
- · 98% response rate across all clients
- · Less than 2% consultant attrition
- Over 5.2 Million Candidates Resumes in Internal database



Contract/
Contract to Hire/
Direct Hire



Project Based Services



Payroll Services

Our mission

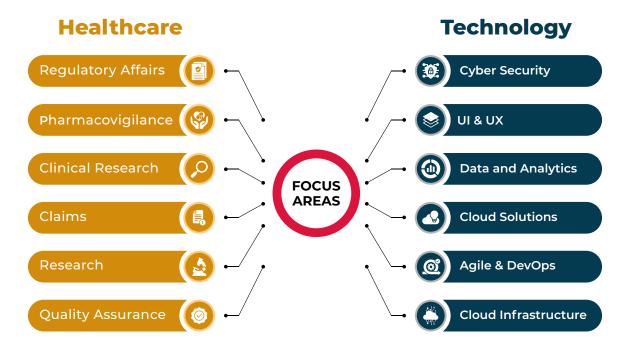
Forge dynamic connections between employers and skilled professionals.

Few customers we serve

- Fortune 25 in Technology and Entertainment
- Fortune 100 in Defence and Aviation industry
- Fortune 250 in Energy and Utility

CORE COMPETENCY IN STAFFING

Leveraging the expertise of our IT & healthcare-focused recruiters, we are well-equipped to identify and attract top-tier talent, facilitating the seamless placement of skilled professionals to meet the evolving needs of the healthcare landscape. Benefit from our recruitment team's extensive expertise in sourcing top talent across diverse roles within the healthcare and IT industries. With a keen understanding of industry demands and trends, we excel in matching candidates with the right opportunities.





IDENTIFY. MONITOR. OPTIMIZE.

Quality

We use CMMI-L3 and ISO certified processes to ensure we meet our clients' service level agreements (SLAs).

We take a proactive approach to quality and performance, ensuring our consultants always deliver their best.



TOP 100 MBE awarded by City of Baltimore

Supplier of the year award from HealthCare Client

TOP 3 Supplier for Fortune 50 Energy Client

Some of the clients we serve



We understand the unique challenges of finding the right talent. Let's have a comprehensive conversation about your recruitment needs and discover how Zolon's expertise can be your competitive advantage.

Zolon Tech

NITIKA KASHYAP